

Appendix — International Shipping & Freight Cost Detail for Stone Products (Anonymized, USD)

Actual forwarder quotations, all figures converted to USD · basis 2026-10-06: USD/CNY 6.705 · USD/SGD 1.2782 · USD/CAD 1.4272 · sales-staff & forwarder names removed

Pricing rules — **Sea LCL**: per revenue ton RT = max(volume CBM, weight t); heavy cargo by weight, bulky by volume; O/F per RT plus per-bill fees. · **Sea FCL**: flat per container. · **Air**: chargeable weight = max(actual, volumetric = CBM×500). · **Express UPS/DHL/FedEx**: chargeable-weight bands for samples (volumetric cm³÷5000). **"One-time" column** = per-bill (B/L) fees that do not vary with weight/volume; identical for one piece or a mixed countertop + pavers + carving shipment.

Date	Country / Destination	Mode	Wt t	Vol CBM	RT / Chg.wt	Freight O/F USD	EM/AMS/ ICS2	Customs Clear.	Docs	Whse-in / Weigh	Destination-port charges & notes (USD)	Total USD	One-time USD*
OCEAN FREIGHT — LCL / FCL													
2025-07-16	Canada / Toronto	Sea LCL	3.8	2.75	3.8	342.00	25.00	29.83	59.66	14.17	Port Security & D/O 90.00; port-congestion fee at cost	560.65	204.49
2025-07-16	Canada / Toronto	Sea LCL	3.8	2.75	3.8	494.00	25.00	29.83	29.83	14.17	DOC 85.00; warehouse Dock Fee 66.56 (per weight)	744.39	169.66
2026-06-15	Canada / Toronto	Sea LCL	4.5	4.1	4.5	787.50	30.00	26.85	29.83	16.78	DOC 85.00	975.95	171.68
2026-06-15	Canada / Toronto	Sea LCL	4.5	4.1	4.5	900.00	25.00	26.85	59.66	16.78	Port Security & D/O 90.00; port-congestion fee at cost	1118.28	201.51
2025-10-21	USA / Chicago	Sea LCL	2.0	—	2.0	300.00	30.00	26.85	44.74	7.46	D/O 75; IT Fee 25; Pier Pass 12; Chassis 10; Chassis Split 8; Clear Truck 6; Port-Cong. 20; DDC 60	625.05	201.59
2025-10-21	USA / Chicago	Sea LCL	4.5	—	4.5	670.00	30.00	26.85	44.74	16.78	D/O 75; IT Fee 25; Pier Pass 27; Chassis 18; Chassis Split 18; Clear Truck 13.5; Port-Cong. 45; DDC 135	1144.87	201.59
2025-10-21	USA / Chicago	Sea LCL	8.0	—	8.0	1300.00	30.00	26.85	44.74	29.83	D/O 75; IT Fee 25; Pier Pass 48; Chassis 32; Chassis Split 32; Clear Truck 24; Port-Cong. 80; DDC 240	1987.42	201.59
2025-10-21	USA / Chicago	Sea FCL	—	—	—	3700 / 4300	—	—	—	—	20GP 3,700 / 40HQ 4,300, ~40 days — full-container all-in rate	3700 / 4300	incl.
2026-02-09	Netherlands / Diemen	Sea DDP door	0.137	0.48	—	556.22	—	26.85	44.74	7.46	DDP 4.06/kg × 137 kg, duty & tax included; excludes Xiamen FOB; consignee provides forklift	635.32	71.59
2026-09-24	Singapore	Sea LCL	1.07	1.25	1.25	—50.00	—	22.37	29.83	4.66	D/O 156.47; Agency 46.94; Processing 50.85; Forklift 62.59; EFS 11.74; LCL 61.61; Depart 44.01; Fuel 16.14 (per RT)	457.20	380.79
2026-08-21	Singapore	Sea LCL	1.7	2.37	2.37	—165.90	—	22.37	29.83	8.84	D/O 140.82; Agency 35.21; Processing 50.85; Forklift 62.59; EFS 11.74; LCL 87.15; Depart 83.44; Fuel 30.60 (per RT)	397.52	353.41
2026-08-31	Singapore	Sea LCL	1.98	2.80	2.80	—196.00	—	—	29.83	—	Insurance 14.91	—151.26	44.74
2026-09-24	Türkiye / Istanbul	Sea LCL	0.8	1.7	1.7	17.00	25.00	29.83	29.83	6.34	D/O 200; THC 136; LCL 110.50 (per RT); weighing 2.54; VAT 20% extra; granite needs fumigation	554.50	284.66
2026-09-24	Türkiye / Istanbul	Sea LCL	0.8	1.7	1.7	0.00	—	31.32	29.83	6.34	D/O 200; THC 246.50 (per RT); VAT 20% extra; port only — consignee clears customs	513.99	261.15
AIR FREIGHT													
2026-08-25	Singapore	Air (CX)	1.7	2.37	1700**	3929.90	14.91	22.37	14.91	14.91	15.5/kg × 1700 kg chargeable wt (volumetric 1185 < actual 1700); manifest + CGC; client found it too costly and chose sea	≈4000	67.10
EXPRESS — UPS / DHL / FEDEX (door-to-door, all-in)													
2026-02-04	Canada / Vancouver	Express UPS	0.0055	0.10	—	100.67	—	—	—	—	Small sample, door-to-door all-in rate	100.67	incl.
2026-05-14	Canada / Vancouver	Express DHL	0.0105	0.10	—	158.09	—	—	—	—	Sample, 5-6 working days, door-to-door	158.09	incl.
2026-06-16	Canada / Vancouver	Express FedEx	0.030	0.10	—	326.62	—	—	—	—	Sample, door-to-door all-in rate	326.62	incl.
2026-06-16	USA	Express DHL	0.0055	0.10	—	108.87	—	—	—	—	Small order (pallet sample), door-to-door	108.87	incl.
2026-04-02	Singapore	Express UPS	0.061	0.30	—	299.18	—	—	—	—	Sample/order, door-to-door all-in rate	299.18	incl.
2026-06-23	Singapore	Express FedEx	0.098	0.10	—	439.67	—	—	—	—	Order, door-to-door all-in rate	439.67	incl.

Why combine several product types in one order: the per-bill one-time fees (highlighted — Canada ~170-205, USA ~202, Singapore ~353-381 sea / 67 air, Türkiye ~261-285 USD) are identical whether a bill holds one countertop or a countertop plus pavers, carvings and furniture. A single-item bill loads the whole fixed fee onto one piece; a multi-product one-stop bill pays it only once and spreads it across the shipment, while the combined volume often reaches an economic RT/FCL point. Apexstone's full-range manufacturing combines materials under one QC, one shipment and one contract.

* One-time = per-B/L fees excluding ocean/air freight and excluding per-RT/weight/volume variable charges (THC, LCL, DDC, warehouse-in, chassis, fuel, dock fee). ** Air: chargeable wt in kg. Express & FCL quotes are all-in, so one-time is "incl.". Except where marked DDP, destination duty/tax is not included (Türkiye VAT 20% extra). Figures vary by season, carrier and port.